

THE BIGGEST NUMBERS SPEAK LOUDER THAN THE LOUDEST BUZZWORDS.

Proof, not promises. How CI&T turned AI from incremental productivity into exponential, measurable delivery — in production, at enterprise scale.

89%

ACCURACY ON AI OUTPUT

5–13X

FASTER DELIVERY

84%

LOWER COST / UNIT

Proven in 40-year-old monoliths and greenfield builds alike.
Every number carries its baseline.

5 lessons that changed how we apply AI.

Hard-won in production — and portable to any enterprise.

1

The bottleneck isn't code — it's decisions.

Our biggest gains came upstream — fixing refinement and validation before a line was written. With AI doing the typing, the work becomes judgment: an engineer now makes 100 decisions an hour, not 2.

2

Copilots give ~2X. Orchestration gives 10X.

Connecting agents across the whole lifecycle removes the waiting between stages — where the time actually hides.

3

Process and architecture designed to be trust earning.

Tracking how often AI-generated work is right is what earns the trust to give increasingly more autonomy to agents.

4

People are the multiplier, not the tools.

Adoption isn't a goal — it's a method. Teams that co-designed the agents they'd use adopted them fully; teams handed finished tools didn't. That ownership is what makes the gains hold.

5

Production beats pilots.

Real impact comes from shipping business initiatives, not demos — and that's when the economics change by an order of magnitude.



THE PROOF

Real client work, live in production.

Across financial services, insurance, payments, retail, consumer goods, healthcare, legal tech, automotive and mobility —
inside 40-year-old monoliths and greenfield builds alike.

Every number carries its baseline — no peaks dressed up as averages.

THE TRUST METRIC

82–89%

accuracy on AI output

measured correctness, not coverage

84%

lower cost per unit of work

90%

less human effort

1,107h → 88h per initiative

5–13X

faster delivery (typical)

peaks to 16X on refinement

10X

end-to-end on a greenfield build

49 → 5 days, in production

10X

faster upstream refinement

**This isn't a productivity gain —
it's a structural change in the economics of software delivery:
the same team delivers more, the same budget buys more scope.**

How to read this: results from 11 CI&T-led delivery engagements (2025–26), powered by CI&T FLOW, our Enterprise AI Management System.

Client names withheld under NDA. Figures rounded. Baselines shown per metric. This is an executive summary — the headline figures, not the full record. The complete evidence behind every number (baselines, build details and named references) is held by our team and shared under NDA.

We didn't guess our way here. We wrote it.

THE THROUGH-LINE

The technology works. The organization is the bottleneck. **Reinvention — not tool access — turns AI into exponential, provable return.**

THE WHY

Culture Eats AI for Breakfast

PUBLISHED · MIT SLOAN REVIEW BRASIL

95% of AI initiatives stall — and it's culture, governance and learning capacity, not the technology.

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THE BOTTLENECK

AI Doesn't Fix Your SDLC

PUBLISHED

The real constraint isn't writing code. It's the decisions and flow between stages. Orchestrate, don't just generate.

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THE TRAP

Organizational Hallucination

COMING SOON

Companies believe they're transforming when they're only experimenting. Pilots prove possibility, not readiness.

THE RETURN

Responsible AI · AI ROI

COMING SOON

The answer to the AI cost question: chase 10X reinvention of process and roles — not incremental tool access.

THE BOTTOM LINE

While the market debates whether AI pays off, **we're shipping the proof.**

The difference was never the tools. It's whether your operating model can absorb them. **That's what CI&T does:** it turns access into capability, and capability into a 10X return. We've built the model that does. We have the logic, the expertise, and the proof.

**Want all the details?
We have them.**

[Check all the cases >](#)

[Let's talk >](#)

CI&T